

AIQ's 15th Annual Lake Tahoe Seminar October 11, 12 and 13, 2004



AIQ invites you to attend the
15th Annual Lake Tahoe Seminar
Harveys Resort and Casino
South Lake Tahoe
October 11, 12, and 13, 2004



Two-track format to start

This year's seminar starts out with 2 concurrent tracks on the first day. Track One will be for those recently joining AIQ or if you need a refresher. Track Two will be for those more familiar with AIQ software covering some more advanced topics. After lunch both tracks combine for the remainder of the seminar.

We've lowered the price

All 3 days for only **\$795**

**Hurry! Limited seating
call 1-800-332-2999**

Dan Zanger, chartpattern.com

Founder and President of chartpattern.com. Best known for his record breaking portfolio performance, Dan Zanger shares technical analysis education in his Understanding Chart Patterns section, and shows his international audience what set-ups he looks for in finding powerful movers in the market. Dan's stock recommendations, which can be found in his four-night per week newsletter, are little known and often under institutionally-subscribed stocks that he brings to the attention of his readership BEFORE the institutions move them. Dan has been an AIQ user for 12 years.



Keynote Speaker Dan Zanger

**DAY
ONE**

Monday October 11, 2004

7:30 - 8:30am Registration and AIQ Hosted Breakfast

Track 1 - Using AIQ Effectively

8:30am - 10:00am

Getting Started Right *David Vomund*

David Vomund will discuss such areas as Market Timing, Stock Selection and Group/Sector Rotation. Both this session and the following session are perfect for a refresher of TradingExpert or if you are new to the system.

10:30am - 12:00noon

Getting the Best Out of AIQ *Dean Kasparian*

Dean Kasparian will discuss the primary elements of AIQ's TradingExpert and will focus on how to get the best out of these tools.

Track 2 - Trading and Exiting

8:30am - 10:00am

Real Time Trading Strategies *Steve Hill*

Steve Hill will focus on real time trading systems in both RTAlerts and in the new AIQ Real Time Back Test. Exiting strategies in real time will also be discussed.

10:30am - 12:00noon

Exit Trading Strategies *Rich Denning*

Rich Denning will focus on the importance of exiting strategies and their place in your overall trading systems, including trailing stops, system exits and days held exits.

12:00noon - 1:30pm AIQ Hosted Lunch

Track 1 and Track 2 Combined for Afternoon Sessions

1:30pm - 3:00pm

Trading with the Market Part I *Steve Palmquist*

Steve's sessions outline trading strategies and how to vary the trading style and exit strategies based on current Market conditions. Steve will be sharing EDS scans and stop loss strategies that he uses in his trading. He will also explain how he analyzes the Market to determine which set of tools to use.

3:30pm - 5:00pm

Hidden Tools in AIQ *David Vomund*

David Vomund will discuss some of the lesser known but very powerful tools within AIQ's TradingExpert. Topics will include hot-keys, color studies, data management, custom indicators, breadth builder, and much more.

**DAY
TWO**

Tuesday October 12, 2004

7:30 - 8:30am AIQ Hosted Breakfast

8:30am - 10:00am

Trading System Design *Dean Kasparian*

In this session Dean Kasparian will discuss the elements critical to forming a trading system strategy and discuss some of the pitfalls and traps to avoid in developing a system.

10:30am - 12:00noon

ETF Trading *David Vomund*

ETF Trading - Exchange Traded Funds (ETFs) are the fastest growing financial product in the United States. In this session, David will discuss various ETF trading strategies. While day-trading strategies will be highlighted, most of the focus will be on longer-term rotational systems. David will discuss several mechanical trading systems, including the one that he uses for his managed account program, ETFportfolios.net.

12:00noon - 1:30pm AIQ Hosted Lunch

1:30pm - 3:00pm

Trading with the Market Part II *Steve Palmquist*

Part II of Steve's session from yesterday.

3:30pm - 5:00pm

Lessons From a Money Manager and Radio Talk Show Personality *Jerry Klein*

Radio personality, money manager, and AIQ user Jerry Klein will discuss his analysis techniques, including the use of chart patterns, indicator readings, and basic fundamental analysis. Common pitfalls investors make will also be highlighted as well as his own "Stink-O-Meter."

6:00pm - 9:00pm AIQ Hosted Cocktail/Dinner Reception

**DAY
THREE**

Wednesday October 13, 2004

7:30 - 8:30am AIQ Hosted Breakfast

8:30am - 09:30am

What's New in AIQ

Dean Kasparian

Dean will cover the new features in AIQ's latest version of TradingExpert Pro including such power features as Real Time Back Testing, Custom Indicators and Barometer in Quotes and Historical Real Time Data.

10:00am - 12:00noon

Trading Off Chart Patterns

Dan Zanger

Over the last fifteen years, Dan has spent over 10,000 hours studying every type of chart pattern formation imaginable. From Cup and Handle patterns to Falling Wedges, Ascending Triangles, Bull and Bear Flags. In this session Dan will highlight chart patterns and how they can lead you to the biggest movers in the market. Dan will focus on patterns and trendlines and how he uses them for timing his trades.

Seminar concludes at noon

Speaker Biographies

Jerry Klein, *investtalk.com*

Founder of Klein-Pavlis-Peasley. Jerry, as clients and listeners feel comfortable calling him, began his career in the investment industry in 1962. Before starting his own firm, Jerry has acted as a Registered Securities Representative, Investment Advisor and Money Manager with a number of registered securities broker-dealers. Mr Klein also co-presents the Investtalk radio show every week night.



David Vomund, *Chief Analyst, AIQ Systems*

David Vomund is editor of AIQ's Opening Bell newsletter, and publisher of VISalert.com newsletter. David is an experienced money manager and market timer.



Dean Kasparian, *President, AIQ Systems*

Dean Kasparian is President of AIQ Systems. An experienced analyst, Dean has been actively involved in all aspects of AIQ product development, AIQ seminars and workshops.



Steve Palmquist, *daisydogger.com*

Steve Palmquist is a full time trader with nearly 20 years of experience and is a speaker at trade shows and seminars. Steve's daisydogger.com site provides trading tips and techniques, and the Timely Trades Letter which provides a Market Outlook, trading set up's, and trading tips. Steve is an AIQ user.



Steve Hill, *Vice President, AIQ Systems*

Stephen Hill is Vice President of AIQ Systems. Steve has 12 years experience with AIQ products. He has been involved in all aspects of AIQ through support, sales and teaching seminars.



Rich Denning, *CPA Stock Investor*

Rich Denning, CPA, has been an AIQ user since 1985. A stock investor since 1973, Rich has concentrated on short term trading using systems written in AIQ's EDS language.



All 3 days for only

\$795

**Hurry! Limited seating
call 1-800-332-2999**

Included in your seminar price of \$795

Value for your money

\$795

- AIQ hosted continental breakfast, refreshments during morning and afternoon breaks.
- AIQ hosted lunch Monday and Tuesday.
- AIQ hosted cocktail reception/dinner on Tuesday, October 12th at 6pm

Harveys Resort & Casino

AIQ real time computer stations

AIQ has negotiated discount room rates with Harveys Resort and Casino.

AIQ will have real time data hooked up on 2 systems during the seminar for attendees to use. These systems will be outside the session rooms.

To take advantage of \$99 week night rates call 1-800-455-4770

Please sign me up for the **AIQ Tahoe Seminar** and charge to my credit card

3 day seminar \$795

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Cancellation Policy

This year the last day to cancel without penalty is 09-01-2004. From 09-01 through 09-24 there is a \$100 cancellation fee. **As of 09-25 there are no refunds.**